



**CARDLOCK VENDING**

## **About Us**

Cardlock Vending, Inc. is a key manufacturer of equipment for unattended fueling facilities.

The company, privately held, was founded in the early 80's is owned by four principals with over 90 years of experience in the fueling equipment industry in sales, marketing and manufacturing. Cardlock Vending's owners are the source of all funds and the company has zero outside debt other than current payables.

Cardlock Vending's philosophy is to produce high quality products for:

- Niche small product markets that others with high overhead cannot cost effectively manufacture for.
- Applications where we can be the "low cost producer" of products for larger product markets where the competition has higher overhead and manufacturing costs.

Cardlock Vending's philosophy is to employ manufacturer's representatives as our primary sales staff. This keeps our cost of selling relative to our sales volume – thereby helping to control overhead.

Cardlock Vending has sold our products into:

North America  
The Middle East  
Europe  
Asia

Cardlock Vending uses a combination of in house manufacturing and contract manufacturing suppliers for our production. This facilitates our ability to control our fixed and overhead costs and to rapidly expand production to meet cycle larger orders with established professional manufacturing.

Cardlock Vending believes in maintaining larger than normal (for the sales volume) inventories by product standardization. This allows for shipment from stock for over 90% of our orders.

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Cardlock Vending maintains a level of spare parts that would service a customer installed base larger than currently exists. Our quality control engineering helps insure a low demand for replacement parts. Our products are not designed and manufactured with the 'built-in obsolescence' too common in industry today.

Cardlock Vending's product line currently consists of these general products:

- **Vending Machines:**

Our vending machines are uniquely designed for motor oils, hydraulic fluids, power steering and brake fluids, windshield washer fluids, and anti-freeze products. Cardlock Vending has four families of vending machines. They consist of:

- ✓ QuartMaster – which is a 3 column (product) machine designed for quart containers or smaller.
- ✓ BudgetMaster – which is a 2 column (product) machine designed for gallon size containers or smaller.
- ✓ JugMaster – which is a 3 column machine designed for gallon size containers or smaller.
- ✓ VendMaster – which is 6 column machine designed for gallon size containers or smaller

These machines can be controller by a variety of methods, which include:

- Serial interface to systems compatible with our serial protocols, currently Gasboy CFN and PetroVend 'PetroNet' systems.
- Electrical control by relay control type devices.
- Dollar bill and coin acceptors or token acceptors.
- **Utility Enclosures:**  
Cardlock Vending manufactures portable steel enclosures used for various purposes; primarily used on unattended fueling sites to house electrical panels, telephone service, on-site computers and printers, and store supplies.
- **Security control card systems:**  
These systems are devices used to limit or control access to facilities such as warehouses, unattended fueling sites, gated facilities, etc. There are two (2) basic models of security control devices:

- ✓ **GateMaster** — for lower level security, limiting access to groups of card holders, without retaining records of use. Can recognize up to five system ID numbers off mag stripe cards (the code which identifies the card issuer).
- ✓ **CardMaster-GateControl** — more sophisticated and capable of card or keypad code entry, with or without PIN requirements, and capable of retaining memory of these activities and outputting the data to serial printers and/or serial data communications to remote PCs. Recognizes one system ID only.
- **Unattended Fueling Site Controllers:**  
Cardlock Vending currently offers the CardMaster series of fuel controllers.

**CardMaster controls one or two fuel dispensers with a magnetic stripe card or a keypad entered “card” number. It can be programmed so the same cards work on multiple systems, enabling users access to multiple CardMasters (at the same site, or multiple sites). This product is aimed at small fleet fueling. It has all the enhancements needed for data reporting for management purposes. CVI offers our CardTransPorter software to take raw, comma-separated data and format it to an Excel® spreadsheet report.**

**Cardlock Vending is dedicated to quality and to customer service. We would appreciate the opportunity to work for you.**